

CURRICULUM VITAE :

1.	POSITION APPLY FOR:	TRAINER			
2.	NAME OF FIRM:	Educational Development Institute – EDI			
3.	NAME OF EXPERT:	KUCH SAVATH			
4.	DOB / CITIZENSHIP:	August 07, 1984			
5.	CONTACT DETAILS:	Tel: (+855)96 555 99 88 / (+855)11 888 644 Email: director@edi-cambodia.org			
6.	EDUCATION:	2018	MS. International Relation, Paññásástra University of Cambodia.		
		2017	BS. International Relation, Paññásástra University of Cambodia.		
		2013	BA of English, Build Bright University, Cambodia		
		2008	Diploma of English, Paññásástra University of Cambodia.		
7.	MEMBERSHIPS OR ASSOCIATIONS:	2022	Senior Advisor of Federations of Education Service in Cambodia		
		2020	Secretary General of Federations of Education Service in Cambodia		
		2017	Chairman of NGOCRC Ex.com Election		
		2017	Represent World Vision International for 50 CSOs Working Group		
		2015	Asia Pacific of Child Rights Coalition		
8.	TRAINING AND WORKSHOP:	<u>TRAINING COURSE:</u>			
		1. Certified Business Analysis & Planning for SMEs, GIZ 2021			
		2. Business & Entrepreneurship Management Package 2020			
		3. Certified Adult Learning Training & Methodologies, GIZ 2020			
		4. Certified E-Commerce and Online Selling Training, GIZ 2020			
		5. Certified Finance, Accounting, & Taxation for MSMEs, GIZ 2020			
6. Certified Sales & Marketing Training for MSMEs, GIZ 2020					
7. Certified Coaching for Business Planning MSMEs, GIZ 2020					
8. Certified Action Learning Coach in Training 2019					
9. Certified Master Trainer for ASEAN In Company Training, GIZ 2019					
10. Child Rights Coalitions Network Forum with 22 difference countries					
9.	TRAINER:	<ol style="list-style-type: none"> 1. Project Management 2. Training of Trainer (TOT) 3. Management and Leadership Skills 4. Effective Communication Skills 5. Business Management 6. Record and Book Keeping 7. Financial Management for MSMEs 			
10.	COUNTRIES OF WORK EXPERIENCES:	Cambodia			
11.	LANGUAGES: <i>(Mother tongue, excellent, good, fair or poor)</i>		Speaking	Reading	Writing
		English	Very Good	Very Good	Very Good

12. SUMMARY

Savath Kuch has more than 15 years' in management and leadership. He is a holder of M.S in international relations. Mr. Savath has had more than 15-year hands-on experience in training on various courses associated with management and leadership, project management. His management career development is quite interesting as he has advanced through different senior positions in short period of time. For the last two years, he has moved up from executive manager to managing director of an institution, a business development director, secretary general of a group of companies. Currently, Mr. Savath is a managing director of EDI.

13. EMPLOYMENT RECORD

From: 2018	To Present
Employer:	Educational Development Institute
Position held:	Managing Director
From: Jan 2020	To Present
Employer:	Federation of Education Service in Cambodia
Position held:	Secretary General
From: Jan 2020	To Present
Employer:	World Institute of Action Learning-Cambodia
Position held:	Business Development Director
From: Mar, 2017	To Dec 2017
Employer:	Educational Development Institute
Position held:	Program Manager
From: 2017	To March 2017
Employer:	World Vision International-Cambodia
Positions held:	Child Protection Specialist
From: 2014	To Jan 2015
Employer:	World Vision International-Cambodia
Position held:	Child Protection Technical Officer
From: 2012	To Feb 2014
Employer:	World Vision International-Cambodia
Positions held:	Child Protection Project Coordinator
From: 2008	To June 2012
Employer:	World Vision International-Cambodia

Position held:	Child Protection Technical Assistant
From: 2007	To March 2008
Employer:	World Vision International-Cambodia
Position held:	Community Social Worker
From: 2006	To 2007
Employer:	Reproductive Health Association of Cambodia (RHAC)
Positions held:	Community Health Educator

14. HIGHLIGHT

COMPETENCY

Business Development Services, Social Accountability, Community Development, Budget Management, Program Assessment and Planning, Program Design Monitoring and Evaluation (Quantitative & Qualitative Research), Proposal & Log frame Development, Curriculum Development, Capacity Building & Training, Project Management and Report Writing, ACs, Saving Group, Sale Project.

Relevant Experiences related to Business Development Services-BDS		
Period	Name of Firm	Summary of Activities Performed Relevant to the Assignment
Jan 2020 – Present	<p>Educational Development Institute (EDI)</p> <p>Position: Lead Consultant</p> <hr/> <p>Project: Commercialization of Aquaculture for Sustainable Trade Project: CAST World Vision International-Cambodia</p> <hr/> <p>Location:</p> <p>Kampong Thom, Kampong Cham, Siem Reap, Battambang, Pursat, Kandal and Phnom Penh</p>	<ul style="list-style-type: none"> • Review WVI-CAST project documents: in coordination with CAST project team, to review the CAST project documents in order to understand the target beneficiaries and project's objective and outcomes • Validation of training needs through SME diagnosis study: In consultation with CAST project team and program manager, conduct the rapid SME diagnosis assessment to validate the training needs for project beneficiaries (120 SMEs in 6 provinces). • Develop training manual and materials: in consultation with CAST project team and partner, develop the training manual and materials for providing training on financial and business development to 120 SMEs in 6 provinces. • Develop training schedule: in coordination with CAST project and partner, develop schedule for training delivery to 120 SMEs which include the training methodology and seek for approval from WVI CAST project management. • Training delivery: based on the schedule and methodology approved by WVI CAST project management, coordinate with project team to deliver training to target group. The trainer is open for project team to monitor the training even and get feedback provided by project staff if any. • Field coaching: together with CAST project team, coach to 120 SMEs in 6 provinces to develop the business plan and financial project for 3-5 years business performance. • Report development.
Period	Name of Firm	Summary of Activities Performed Relevant to the Assignment
Jan 2021 – Present	<p>Educational Development Institute (EDI)</p> <p>Position: Lead Consultant</p> <hr/>	<ul style="list-style-type: none"> • Package A – Business Diagnostics and Business Proposal Coaching Services <p>To access the VCIS, the applying enterprise requires to submit a specific, time limited, business proposal, according to UNIDO approved format. The coaching under Package A, will support the VCIS applicants in preparing the BUSINESS PROPOSAL required</p>

	<p>Project: CAPFish project in Cambodia, UNIDO, Project funded by the EU</p> <hr/> <p>Location:</p> <ol style="list-style-type: none"> 1. Kampong Thom, 2. Kampong Cham, 3. Siem Reap, 4. Battambang, 5. Pursat, 6. Kandal and 7. Phnom Penh 9. Kampot 10. Koh Kong 11. Preah Sihanouk 12. Kep 	<p>for final assessment by the VCIS investment committee through less formal coaching and consultation sessions.</p> <ul style="list-style-type: none"> • Package B – Business Planning Services <p>The services under this package would be aimed to support BUSINESS PLANING and to provide advice and training on various Business Management aspects. The training will focus on business growth and the key areas of business planning in SME that will strengthen the competency in the enterprise to grow, to improve quality, sales marketing, productivity and scale through business planning, optimization of business processes, innovations, new technologies and investment.</p> <ul style="list-style-type: none"> • Package C – Business Advisory Services <p>The Business advisory services would be aiming at BUSINESS ADVANCEMENT, in particular at strengthening the business competitive position and strengthening the market linkage competencies in the enterprise. These services are aimed for medium and large enterprises wanting to progress and expand their business to domestic premium markets, regional and international markets.</p>
--	---	--

15. WORK UNDERTAKEN THAT BEST ILLUSTRATES CAPABILITY TO HANDLE TASKS ASSIGNED	
Name of Project:	Rapid Market Assessment for Skills Development Program
Year:	2017
Location:	Kratie, Steung Treng, and Preah Vihear province
Client:	Swisscontact Cambodia, Cambodian Rural Development Team (CRDT), Sambodhi Co., Ltd.
Main Project Features:	This labor market assessment was conducted as part of the Skills Development Programme (SDP), phase-1 commissioned by Swiss Contact. Its primary purpose is to bridge the employment gap and generate equal employment opportunities for underprivileged rural men and women as well as to raise the income to a decent high through skills development. It aims at interrelating components of training and apprenticeship for skills development with policy building for a sustainable and inclusive Technical Vocation Education and Training (TVET) system in the country.
Position Held:	Consultant
Activities Performed:	Design the evaluation methodology, joint the team to develop questionnaire, train enumerators, lead field work, conduct key informant interview (gov't departments), manage data entry, analysis data and provide input in report writing led by Sambodhi Co., Ltd.
Name of Project:	Commercial Horticulture Program of Cambodia HARVEST
Year:	2016
Location:	Provinces around Tonle Sap Lake, Cambodia
Client:	Cambodia HARVEST, USAID Cambodia, and Michigan State University
Main Project Features:	Cambodia HARVEST (Helping Address Rural Vulnerabilities and Ecosystem STability) is a five-year integrated food security and climate change program supported by the American people through the United States Feed the Future and Global Climate Change initiatives. The program was launched in December 2010 and concluded in June 2016. The Commercial Horticulture project of Cambodia HARVEST focused on innovative technologies and solutions to increase farm productivity and income. The objectives of this evaluation were to assess the economic impact of project intervention on participant households, and to analyze differential impacts of the project on different treatment groups (demonstration clients and participant farmers) in knowledge, attitude and behavior change regarding Commercial Horticulture technologies.
Position Held:	Consultant

Activities Performed:	Design the evaluation methodology, sampling, design questionnaires, recruit and train enumerator, manage field data collection, design data entry template, manage data entry, data manipulation and analysis, and contribute to report writing led by Michigan State University Team
Name of Project:	Qualitative evaluation of the Family Nutrition Education program,
Year:	2016
Location:	Provinces around Tonle Sap Lake, Cambodia
Client:	Cambodia HARVEST, USAID Cambodia, and Michigan State University
Main Project Features:	Caring practices for improved child nutrition are an important concern for the USAID-funded Helping Address Rural Vulnerabilities and Ecosystem Stability (HARVEST) project in Cambodia. HARVEST, part of the USAID Feed the Future program, aims to increase the incomes and improve food security and nutrition for 70,000 households living in the provinces of Pursat, Battambang, Siem Reap and Kampong Thom. The key efforts to achieve these objectives include the development of agricultural value chains in rice, horticulture, and fish; efforts to strengthen the links between agricultural production and nutrition; and support for sustainable natural resource management and climate change adaptation.
Position Held:	Consultant
Activities Performed:	Conduct initial assessment for tool development, pilot tools and make revision, conduct in-depth interview with mother of children under 5 yo, transcript interview records, organize data in the display form adapted method by (Miles, Huberman, and Saldaña 2015), and contribute to report writing led by professor from the Michigan State University.
Name of Project:	Impact Evaluation and Strengthening Local Capacity within Cambodia
Year:	2015
Location:	Phnom Penh
Client:	USAID Cambodia
Main Project Features:	Michigan State University received funding from the Feed the Future Initiative of the USAID/Cambodia for a four years program (2012-2016) to Implement Impact evaluation and Strengthening Local Capacity to Monitor and Evaluate Food Security Programs. Participants of the project are mid-career agriculture, food security and nutrition professionals from multi-agency including government line ministry, local and international NGOs, university, and research firm. The training course is a year-round A-Z evaluation involved lectures and evaluation case study assignment where 2 or 3 participants form a group to evaluate a project.
Position Held:	Project Coordinator
Activities Performed:	Joint develop the course outline and share facilitates the contents of Program Evaluation Short Course such as evaluation methodologies, sampling and sample selection, data collection methods, development of evaluation proposal, train statistical application mainly SPSS to participants – descriptive and inferential statistical data analysis, technical advice to mid-career participants on evaluation methodologies e.g. pre & post-test design, double different method, quasi-experimental design, sampling, instrument development, and field work management.
Name of Project:	BASELINE SURVEY FOR CAMBODIA SUSTAINABLE BUSINESS DEVELOPMENT PROJECT (CSBD)
Year:	2015
Location:	9 provinces consist of Kampong Chhnang, Battambang, Siem Reap, Kampong Thom, Preah Vihear, Kandal, Takeo, Phnom Penh, and Kampong Speu

Client:	World Vision International-Cambodia
Main Project Features:	The Agriculture Cooperative Sustainable Community Economic Development (ACSCED) project was implemented for three years from 2012-2014 and was a pilot project; the logframe was submitted to support office, so no baseline value was provided within the project indicators. After a year of implementing the activities, the project implementers worked with a freelance consultant to conduct a baseline survey in order to provide baseline indicators for the project logframe. As a result of this work, some indicator values were completed but a few indicators still had no baseline values because new indicators were proposed and/or some indicators were unmeasurable. Finally, an end of project evaluation was undertaken on the completion of the first project cycle at the end of September 2014.
Position Held:	DME Officer
Activities Performed:	Develop methodology, sampling, develop questionnaire, train enumerator, manage field data collection, quality control, and inputting to report writing led by another team member.
Name of Project:	Social Protection (SP) Research
Year:	2015
Location:	Kampong Cham, Siem Reap, and Rotanakiri province
Client:	Plan International
Main Project Features:	The study investigate across two dimensions. The first dimension involves a thorough comparative evaluation of at least 3 child- and youth-centered social protection schemes operating in Cambodia to identify i) opportunities for replication, ii) potential for scaling, iii) lessons for improvement, and iv) prospects for new initiatives. The second dimension seek to identify gaps in its current SP-related activities, opportunities for new engagement, and strategic guidance for increasing the role of SP in Plan Cambodia's programming. This was undertaken through extensive field-level research with beneficiaries, non-beneficiaries (as a comparison), field staff, and other community stakeholders.
Position Held:	Research Associate
Activities Performed:	Assist Expert from Global Development Partner (GDP) conduct the qualitative research on Social Protection for the consortium CARE, Oxfam America, and Plan International.
Name of Project:	Study on Impact of 2011 Cambodia Floods on Household Debt – Savings-led Microfinance project
Year:	2011
Location:	Kandal, Prey Veng, and Kampong Thom
Client:	Saving-led Microfinance Consortium NGO – CARE Cambodia, Plan International, Oxfam America, Catholic Relief Services, and Pact Cambodia
Main Project Features:	The 2011 floods affected 18 of Cambodia's 24 provinces, caused many human deaths, killed livestock and damaged houses, infrastructure and thousands of hectares of rice field. Many households are potentially at risk from defaulting on loans taken out prior to the flood. This consultancy closely examined the impact of the floods on individual household financial circumstances.
Position Held:	Research Associate
Activities Performed:	Technical inputting in research design, review questionnaire, train enumerator, manage field data collection, and quality control.
Name of Project:	Civil Society and Pro-Poor Market (CSPPM)
Year:	2011
Location:	Kampot and Kampong Som province
Client:	Asia Foundation and CARE Cambodia
Main Project Features:	Pro-poor market, see aquaculture raising, CBO forest conservation

Position Held:	Research Associate
Activities Performed:	Train enumerator, Lead field data collection, conduct focus group discussion, data manipulation and analysis

16. CERTIFICATION

I, the undersigned, certify to the best of my knowledge and belief that:		Y	N
i)	This CV correctly describes my qualifications and my experience;	✓	

I confirm that I will be available to carry out the assignment for which my CV has been submitted, in accordance with the implementation arrangements and schedule set out in the proposal.

I understand that any wilful misstatement may lead to disqualification or dismissal, and any other disciplinary action.

Sincerely Yours

Savath Kuch