

TRAINER PROFILE

PALANI ANNAMALAI



Senior executive with verifiable year-after-year success achieving revenue, profit, and business growth objectives within start-up, turnaround, and rapid-change environments. With more than 30 years of experience in education, training and consultancy; highly successful in building relationships with upper-level decision makers, seizing control of critical problem areas, and delivering on customer commitments. Customer focused and performance driven.

Palani is an experienced professional with a passion for helping organizations make informed decisions through the practice of good leadership practises. Palani has 17 years of experience in training and development industry with 10 years of experience in Coaching companies in business excellence. Areas of Expertise are Sustainable agile Leadership Development, Emotional Intelligence in Leadership, Change Management, Team Building and Cohesion, Conflict Resolution and Mediation, Coaching and Mentoring, Strategic Leadership, Behavioural Insight, Behavioural Interview, Excellent Customer Service, team building, sales and marketing and many others

Conducted training programs for various industries and organizations. Have designed and delivered customized solutions, facilitated workshops on leadership skills, team dynamics, and conflict resolution. Coached and mentored leaders at different levels to enhance their leadership effectiveness.

His clients were Chubbs Malaysia, Yong Tai Berhad, DPI Berhad, Amerin Mall, National Panasonic, Galactic Advanced Engineering (M) SB, Public Bank, and many others.

Prior to becoming as, a trainer Palani is a renowned and exemplary educationist in Malaysia having been in the education and training industry for almost 23 years, starting as a lecturer in 1986 and rising to the position of Director. During these twenty-three years, he has managed all functional areas of an education establishment such as academic, administration, marketing, examination, international recruitment, and senior management team. He has managed in professional, business, marketing as well as on arts and design schools.

Over the last three years Palani has also been enthusiastically involved in Drone and Senior Assisted Care training and consulting. Both the programmes are currently evolving in Malaysia. In drone

TRAINER PROFILE

training. Palani is also an approved trainer for Australian Institute of Business and Technology programmes outside Australia. In Senior Assisted Care, he assists companies to sets up homes, or manage them. Palani also has developed training modules in association with Australian TvET to train Malaysian to be a qualified Professional Care Givers. Currently he is also involved in training Malaysian in care giving and placing them in Australian Homes