



# MUNEER KOYILANDY

## Educator and Business Development Trainer

Excellence in end to end training requirements with results driven sessions

Quilandy Kerala

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### Profile Summary

- Professional Trainer and Social empowerment strategist since last 5 years
- 12 years' Experience in UAE as Business Development Executive and in Accounts
- Franchise partner with The Salesman under Intl trainer Mr.Anil Balachandran since 2020
- Child Development Consultant in Grolier Intl Pvt.Ltd USA since 2020
- Career Guide and Counsellor under Centre for Information and Guidance India (CIGI) since 2021
- B.com Graduate

### Area of Excellence

- HR training
- Sales training
- Management training
- Career coaching
- Student empowerment
- Child development
- Parenting

### Career Timeline

2000 to 2005

2006 to 2021

### Education

B.com Calicut  
Pre Degree – Calicut University  
High School – Poilkave HSS

### Language Known

Proficiency Level: English ,  
Malavalam. Urudu(Ave)

### Certifications

- Academic:  
B. Com (University of Calicut)
- TRAINING:**
- Certificate in Basic Counselling (MHRD- Govt. India)
  - Neuro Linguistic Programing(NLP)\*- Awarded by Islamic studies and research - University of Calicut
  - HR training Course (SEED) for primary Resource person(PRP) conducted by Centre for information &Guidence India(CIGI)
  - TCI workshop under Prof. Dr. Raju D. Krishnapuram - certified

### Significant Accomplishments:

- **Achieved Master Trainer Award form Calicut University Vice Chancellor conducted by TREND KERALA**
- **Best performer award from The Salesman**
- **Elected as Training Director of JCI India Quilandy LOM**

<b>Work Experience</b>	
<b>2017 - Still</b>	<p><b>ALbirr School ,CIGI , Trend Kerala, JCI (NONGOs (–Kerala) .- Trainer&amp;RP</b></p>
2014 to 16	<ul style="list-style-type: none"> <li>- Conducting Soft skill training such as Career coaching, Motivation training, Life skill training parenting and teacher training etc</li> <li>-</li> </ul>
2009-2012	<p><b>Al Ahli Gen. Trading ,Fujairah, UAE - Marketing Executive</b></p> <ul style="list-style-type: none"> <li>* Introduced the products and get the place for SKUs for display.</li> <li>* Handled the sales orders</li> <li>* Managed the merchandiser</li> <li>* Prepared and mailed the sales report to SM.</li> </ul>
	<p><b>Fashion Furniture L.L.C, Fujaira.U.A.E - BDO cum acct.</b></p> <ul style="list-style-type: none"> <li>• Prepared of all financial accounts and reports</li> <li>• Developed new business with existing major accounts.</li> <li>• Prepared the documents for shipment clearing and other business records.</li> <li>• Met decision makers with recombination of new products and services.</li> <li>• Created and implemented sales promotions.</li> <li>• Shipment and clearance and supervising of warehouse and labours.</li> <li>• Tele marketing.</li> </ul>